

Senior Originator / Business Developer Renewable Energy Projects

MET Group is an integrated European energy company, headquartered in Switzerland, and is represented in 14 European countries.

MET Renewables is dedicated to build a 500+ MW – geographically and technologically diversified – green portfolio by 2023, consisting of solar and wind projects mainly in the CEE region.

In line with this strategy, **MET Renewables** operates assets and acquires new ones along the whole value chain – from greenfield investments to ready-to-build (RTB) projects, as well as brownfield investments.

Responsibilities:

- Evaluate and generate new investment leads for renewable energy generation projects in Central Eastern Europe and as secondary focus, selected Southern European countries
- Identify, develop, negotiate and execute complex structured transactions to build a well-stock and sustainable project pipeline
- Develop and maintain strategic relationships with key partners (e.g. project initiators, project developers, operators) to access and generate new investment possibilities in renewable power production
- Explore existing and new markets in close coordination with local subsidiaries of MET in various European countries
- Perform project assessment, including feasibility studies and risk analysis, with support of internal and selected external resources (e.g. technical and legal advisors)
- Coordinate and interface closely with other internal functions (Renewable Business Analyst / Development Team, M&A Team, Power Trading Desk)
- Availability to travel across Europe as necessary for the role between 40 to 60%

Requirements:

- University degree in economics, engineering, or business
- At least 7 years of experience in the power industry (especially in the field of renewables, particularly onshore Wind and Photovoltaics)
- Strong understanding of European power market fundamentals, generation assets, market players and market regulations

- Excellent communication skills in English and preferably in any other language in CEE region
- Strong commercial mind-set and good understanding of financial models
- High level of initiative and motivation

If you would like to be part of a fast growing integrated European energy company, please send us your resume in English to andrea.kovacs@met.com or via our career website <https://group.met.com/met-group-career>